

6443 Hunt Club Lane, #1
Blackville, NY 12209

May 11, 1999

Mr. William Jackson
Employment Manager
Acme Pharmaceutical Corporation
1 Acme Place
Red Hook, NY 13234

Dear Mr. Jackson:

I read in the April 12th Times Union classified section of your needs for a sales representative for the New York and New Jersey areas. I am very interested in a position with Acme Pharmaceuticals and believe that my education and employment background are appropriate for the position.

While working towards my Master's degree, I was employed as a sales representative with a small dairy foods firm. I increased my sales volume and profit margin appreciably while at Farmer's Foods and hope to couple that success with the challenges and rewards of the pharmaceutical industry. I have a strong academic background in biology as well as in marketing. That knowledge, combined with my experience in sales, make me an asset to the health care industry.

Enclosed is a copy of my resume, which more fully details my qualifications for the position. I look forward to talking with you regarding sales opportunities with Acme Pharmaceuticals. Within the next three weeks I will call you to answer any questions you may have.

Thank you for considering my application.

Sincerely,

Roberto Clemente

Enclosure