

Robert A. Downey, MBA
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University at Albany, School of Business

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GENERAL BACKGROUND

CAREER

Forty-year career includes more than ten years of executive level management and twenty years of general business management, consulting, and teaching. The inseparable nature of business education and business practice highlights my personal employment focus. This focus has two distinct divisions: (1) Business Schools (challenges, strategies, and performance); and (2) Business Organizations (challenges, strategies, and actual performance).

PROFESSIONAL CONSULTING ACTIVITIES (Previous & In Process)

- * Purshe Kaplan Sterling Investments, (division of Wentworth Management Services LLC)
- * Capital Consulting Group - Strategic Planning with Intergraph

EXECUTIVE and CORPORATE POSITIONS

- President, Heritage USA, ● President, Advanced Bio-Medical Systems
- Entrepreneur ● National Manager of Physician Programs, Nutramax Laboratories, Inc. ● Northeast Regional Manager, Generation II USA
- Executive Director, DLCA ● Training Manager, Progressive Health Systems, Inc.

TEACHING AND MENTORING

State University of New York, University at Albany

Full-time Adjunct (2012 - present)

* **Courses (both graduate and undergraduate)**

Strategic Management (Undergraduate Capstone course)
 Motivation, Productivity, and Change Management
 Behavioral Foundations of Management
 Organizational Behavior (MBA Program)
 Change Management (MBA Program)

- * **Research assistant with R. K. Van Ness, Ph.D. (U-Albany)**
 (Investigating characteristics of entrepreneurs, millennial enigmas,
 teaching/learning influences on entrepreneurs)

College of Saint Rose (1993-1998)

*** Courses**

Strategic Management
Business Ethics
Organizational Behavior
Conflict Management

*** Administration/Service (1997-1998)**

Business School Internship Program Coordinator

Rensselaer Polytechnic Institute (1987-1990)

*** Courses**

Managerial Finance
Strategy and Policy
Contract Negotiation

EDUCATION, MEMBERSHIPS, PROFESSIONAL DEVELOPMENT

EDUCATION

- * M.B.A in Corporate Strategy, Organizational Behavior and Human Resource Management, Rensselaer Polytechnic Institute, Troy, NY**
- * Bachelor of Arts in Psychology & Business Management, Magna Cum Laude, University at Albany, NY**

AFFILIATIONS, & PROFESSIONAL DEVELOPMENT

- **Phi Beta Kappa, University at Albany, Albany New York**
 - **Signum Laudis Honor Society, Rensselaer Polytechnic Institute, Troy New York**
 - **University at Albany Alumni Assn., University at Albany**
 - **University at Albany Football Alumni Assn., University at Albany**
 - **Who's Who Among America's Graduate Students**
 - **Rensselaer MBA Alumni Assn.**
 - **American Management Assn.**
 - **American Society of Orthopedic Professionals**
 - **Professional Development: Seminars, Workshops, and Travel including:**
 - **Project Management Program**
 - **Leadership Training & Human Resource Management**
 - **Financial Analysis**
 - **Strategic Management**
 - **ISO2000**
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