# **Robert A. Downey, MBA**

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## <u>GENERAL BACKGROUND</u>

### CAREER

Forty-year+ career includes more than ten years of executive level management and twenty years of general business management, consulting, and teaching. The inseparable nature of business education and business practice highlights my personal employment focus. This focus has two distinct divisions: (1) Business Schools (challenges, strategies, and performance); and (2) Business Organizations (challenges, strategies, and actual performance).

## TEACHING AND MENTORING

# **State University of New York, University at Albany** *Full-time Adjunct* (2012 – present)

#### \* Courses Taught (both graduate and undergraduate)

Strategic Management (Undergraduate Capstone course) Motivation, Productivity, and Change Management Behavioral Foundations of Management Organizational Behavior (MBA Program) Change Management (MBA Program) Entrepreneurship (Classroom/Online) Managerial Leadership and Decision Making (Classroom/Online) Management of Human Resources(online)

#### **\*** Research :

Sarbanes-Oxley and the Theorized Missing Link: Ceo-Board Power, Journal of Academy of Business and Economics, (2019) 19(4): 91-102 Raymond K. Van-Ness, University at Albany, State University of NY Charles F. Seifert, Siena College, Loudonville, NY Robert A. Downey, University at Albany, State University of NY

## College of Saint Rose (1993-1998)

#### \* Courses Taught

Strategic Management Business Ethics Organizational Behavior Conflict Management

#### \* Administration/Service (1997–1998)

Business School Internship Program Coordinator

## **Rensselaer Polytechnic Institute** (1987-1990)

**\*** Courses

Managerial Finance, Strategy and Policy, Contract Negotiation

## **PUBLICATIONS:**

#### SARBANES-OXLEY AND THE THEORIZED MISSING LINK: CEO-BOARD POWER

Raymond K. Van-Ness, University at Albany, State University of New York, USA Charles F. Seifert, Siena College, Loudonville, New York, USA Robert A. Downey, University at Albany, State University of New York, USA

# **PROFESSIONAL CONSULTING ACTIVITIES (Previous & In Process)**

- Purshe, Kaplan, Sterling Investments, (division of Wentworth Management Services LLC)
- \* Capital Consulting Group Strategic Planning with Intergraph Intl.

## **EXECUTIVE and CORPORATE POSITIONS**

• President, Heritage USA, 🛛 President, Advanced Bio-Medical Systems

• Entrepreneur 🛛 National Manager of Physician Programs, Nutramax Laboratories, Inc. 🗇 Northeast Regional Manager, Generation II USA □Executive Director, DLCA 🗍 Training Manager, Progressive Health Systems Inc.

## **EDUCATION, MEMBERSHIPS, PROFESSIONAL DEVELOPMENT**

- \* M.B.A in Corporate Strategy, Organizational Behavior and HR Management, Signum Laudis, Rensselaer Polytechnic Institute, Troy, NY
- \* Bachelor of Arts in Psychology & Business Management, Magna Cum Laude, Phi Beta Kappa, State University of New York, Albany, NY

## **AFFILIATIONS. & PROFESSIONAL DEVELOPMENT**

- > Phi Beta Kappa, University at Albany, Albany New York
- Signum Laudis Honor Society, Rensselaer Polytechnic Institute, Troy New York
- > University at Albany Alumni Assn., University at Albany
- > University at Albany Football Alumni Assn., Past President, University at Albany
- > Who's Who Among America's Graduate Students
- > Rensselaer MBA Alumni Assn.
- > American Management Assn.
- > American Society of Orthopedic Professionals
- > Professional Development: Seminars, Workshops, and Travel including:
  - Project Management
  - Leadership Training & HR Management
  - Financial Analysis
  - Strategic Management