

Appendix

TABLE A
Endicott Johnson Employment and Wage Data, 1887-1966

Year	Average Number of Workers	Average Weekly Wages (dollars)	Average Yearly Wages (dollars)
1887	281	NA	NA
1888	285	NA	NA
1889	425	NA	NA
1890	475	NA	NA
1891	425	NA	NA
1892	425	NA	202.00
1893	400	NA	414.00
1894	420	NA	440.00
1895	640	NA	490.00
1896	700	NA	NA
1897	1,000	NA	NA
1898	1,250	NA	NA
1899	1,300	NA	NA
1900	1,800	NA	NA
1901	1,900	NA	NA
1902	2,010	NA	NA
1903	2,709	NA	NA
1904	NA	NA	NA
1905	2,442 ^a	NA	NA
1906	2,733 ^a	NA	NA

NOTES:

Average weekly earnings include bonus and pay for vacations and holidays.

^aNumber of workers at time of inspection by New York State factory inspectors.

^bRough estimate pieced together from newspapers and New York State inspectors' averages for individual factories.

^cYears with extreme variations in number employed. Estimates, not averages.

SOURCES: New York State Factory Inspector's reports; New York State Bureau of Statistics of Labor; "To the Workers" notice, Jan. 13, 1944, box 34, ser. 1, Charles F. Johnson, Jr., Papers; Burns, "A Study of Personnel Policies"; *Binghamton Press*.

TABLE A (continued)

Year	Average Number of Workers	Average Weekly Wages (dollars)	Average Yearly Wages (dollars)
1907	3,500 ^a	NA	NA
1908	NA	NA	NA
1909	2,400 ^b	NA	NA
1910	4,000	NA	NA
1911	NA	NA	NA
1912	NA	NA	NA
1913	6,009	10.81	562.12
1914	6,489	11.76	611.52
1915	7,630	13.79	706.68
1916	10,632	14.76	767.52
1917	12,078	16.96	881.92
1918	11,327	20.90	1,086.80
1919	12,082	29.30	1,523.60
1920	13,265	29.42	1,529.84
1921	11,905	28.37	1,475.24
1922	14,210	28.75	1,495.00
1923	15,458	25.92	1,347.84
1924	14,367	26.05	1,354.60
1925	15,716	27.01	1,404.52
1926	14,396	25.68	1,335.36
1927	15,539	27.64	1,437.28
1928	14,478	25.52	1,327.04
1929	14,698	24.94	1,296.88
1930	14,551	22.05	1,146.60
1931	14,985	23.08	1,200.00
1932	15,069	20.55	1,068.60
1933	15,833	22.27	1,158.04
1934	17,723	23.02	1,197.04
1935	17,908	23.68	1,231.36
1936	17,858	23.24	1,208.48
1937	18,588	23.91	1,243.32
1938	17,788	18.13	942.76
1939	17,748	19.24	1,000.48
1940	17,041	20.24	1,052.48
1941	18,339	27.98	1,454.96
1942	18,929	33.16	1,724.32
1943	16,651	35.91	1,867.32
1944	14,000 ^c	39.92	NA
1945	15,000 ^c	43.94	NA
1946	NA	41.74	NA
1947	18,076	NA	NA
1948	17,800	NA	NA
1949	NA	NA	NA
1950	NA	NA	NA
1951	20,909	NA	NA

TABLE A (continued)

Year	Average Number of Workers	Average Weekly Wages (dollars)	Average Yearly Wages (dollars)
1952	20,608	NA	NA
1953	20,738	NA	NA
1954	20,182	NA	NA
1955	20,307	NA	NA
1956	19,731	NA	NA
1957	19,069	NA	NA
1958	17,800	NA	NA
1959	17,427	NA	NA
1960	16,775	NA	NA
1961	15,269	NA	NA
1962	13,562	NA	NA
1963	11,832	NA	NA
1964	12,410	NA	NA
1965	11,751	NA	NA
1966	10,159	NA	NA

TABLE B
Endicott Johnson Gross Sales and Net Profits, 1914-1966

Year	Gross Sales (dollars)	Net Profits (dollars)
1914	20,422,013	1,940,148
1915	26,070,404	2,170,430
1916	34,515,400	3,669,797
1917	44,144,673	4,630,471
1918	52,896,275	4,398,187
1919	62,713,039	4,955,286
1920	74,970,102	3,150,441
1921	58,892,347	4,642,888
1922	63,659,075	5,617,530
1923	66,565,812	4,154,278
1924	66,378,176	4,175,644
1925	32,651,325 ^a	4,312,064
1926	70,661,674	3,697,878
1927	73,078,800	4,332,685
1928	69,333,401	3,601,263
1929	68,415,057	2,771,563
1930	54,499,477	765,267
1931	48,203,352 ^b	2,580,566 ^b
1932	43,599,145	1,188,240
1933	49,818,140	2,154,941
1934	56,248,313	2,167,677
1935	58,328,338	2,117,403
1936	61,570,963	1,974,833
1937	67,134,962	1,520,714
1938	51,734,973	857,191
1939	58,525,022	1,611,367
1940	57,635,909	1,664,315
1941	80,852,388	2,351,110
1942	103,875,698	2,343,766
1943	95,779,269	2,310,148
1944	95,566,262	1,663,448
1945	102,093,259	2,266,872
1946	105,888,544	2,337,349
1947	142,029,121	2,753,870
1948	148,650,282	3,623,162
1949	131,677,018	2,297,825
1950	133,330,507	1,391,683
1951	157,317,152	2,319,302
1952	142,923,701	2,572,161
1953	140,096,792	2,095,120

NOTES:

^aSales between Jan. 1 and July.^bJan. 1-Nov. 30. New fiscal year calendar initiated.

SOURCES: Burns, "A Study of Personnel Policies"; Saul, "An American Entrepreneur"; Endicott Johnson Corporation yearly financial reports.

TABLE B (continued)

Year	Gross Sales (dollars)	Net Profits (dollars)
1954	133,316,999	2,135,249
1955	143,057,526	2,843,956
1956	151,359,762	2,771,158
1957	146,016,168	2,693,739
1958	134,553,027	1,895,109
1959	146,099,113	1,504,500
1960	141,467,778	-1,506,273
1961	132,977,631	-12,215,748
1962	129,333,744	621,135
1963	118,405,437	-4,266,568
1964	127,082,970	1,066,278
1965	129,519,513	1,110,285
1966	145,416,362	2,211,098

TABLE C
Endicott Johnson Factories, Tanneries, and Other Physical Plants,
including Dates of Construction and Locations, 1890-1950

Year	Facility	Location
1890	Lestershire Factory (also known as "Corliss Ave." and later Pioneer Factory)	Lestershire (Johnson City)
1901-2	Fine Welt Factory (later Ideal Factory)	Endicott
1902	Sole Leather Tannery	Endicott
1903	Fine Welt Annex	Endicott
1905	Upper Leather Tannery	Endicott
1905-6	Sales Department [building and warehouse] (expanded in 1914)	Endicott
1908	New York City Distribution Warehouse	New York City
1908	Calfskin Tannery	Endicott
1910	Upper Leather Tannery Annex	Endicott
1912	Scout Factory (later Misses' and Children's Factory)	Lestershire (Johnson City)
1913	Charles F. Johnson Factory (housed Boys and Youths Factory and Men's McKay Factory)	Lestershire (Johnson City)
1913	Heeling Factory (later Jigger Warehouse)	Lestershire (Johnson City)
1913	Charles F. Johnson Powerhouse	Lestershire (Johnson City)
1914	Box Toe Factory	Lestershire (Johnson City)
1914	Chrome Leather Tannery	Endicott
1916	Foundry and Die Shop	Johnson City
1916	New Scout Factory	Johnson City
1916	Pioneer Annex	Johnson City
1916-17	Hidehouse	Endicott
1917	Fibreboard Mill	Johnson City
1917	Carton Factory	Johnson City
1917	Mechanical Department [building]	Endicott
1918	Service Department [building]	Johnson City
1921	Victory Factory (housed Women's Fine McKay Factory and Victory Factory)	Johnson City
1921	Charles F. Johnson Annex (Heeling and Trimming departments)	Johnson City
1921	Infants' Factory (in Pioneer Annex)	Johnson City
1921	New Chrome Sole Tannery	Endicott
1922	Paracord (or Rubber Mill)	Johnson City
1922	Binghamton Busy Boys' Factory	Binghamton
1923	Every Day Factory (later Security Factory)	Endicott
1923	South End Factory (later All Sports Factory)	Johnson City
1923	Fair Play Factory (and Fair Play Annex)	West Endicott
1925	Owego Factory	Owego
1925	St. Louis Sales and Distribution Center	St. Louis

SOURCES: *Binghamton Sun*; Inglis, *George F. Johnson*; *Binghamton Press*; *Endicott Bulletin*; George F. Johnson Papers.

TABLE C (continued)

Year	Facility	Location
1926	George F. Johnson Factory (also known as the Old Tabernacle Factory)	Binghamton
1926	Jigger Factory	Johnson City
1926	George F. Improved Factory	West Endicott
1927	Rubber Reclaiming (or Reclaim) Plant	Johnson City
1928	Owego Factory Annex	Owego
1929	Chemical Department [building]	Endicott
1929	Sheepskin Tannery	Endicott
1929	Split Leather Tannery	Endicott
1929	Sunrise Factory	Johnson City
1931	Challenge Factory	Johnson City
1932	Binghamton Work Shoe Factory	Binghamton
1944-45	New Rubber Mill	Johnson City
1945	Keystone Shoe Company factories; Scranton, Tunkhanock, Forest City, Archbold, and Mildred	Pennsylvania