Increases in Assets and Endowment

The University at Albany Foundation is the philanthropic arm of the University at Albany and plays a central role in fundraising, asset management and stewardship of assets. The Foundation is responsible for recording, reporting, and managing gifts and grants, including investment and administration of both endowment and expendable funds.

After three disappointing years of investment decline, the stock market rebounded, and the Foundation’s endowments and investment portfolio once again enjoyed positive returns as overall assets and endowment funds increased over last year.

The construction of the new $45 million Gen*NY*Sis Center for Cancer Genomics on the east campus is a major addition to the Foundation’s real estate portfolio and places its investment in the forefront of the University’s biotechnology research. Several major improvements were also undertaken on the east campus to facilitate future development as part of a long-range master plan.

Gift Highlights

While overall assets and endowment funds increased in 2003-04, annual support remained about even. Major individual, corporate and foundation support did not reach prior-year levels.

Total gift commitments were $4.35 million. Of that amount, annual giving, through both mail and phone solicitation, totaled $1.36 million from 13,500 donors. Major individual contributions, together with grants from corporate, foundation, and other sources, added $2.99 million. Of the major individual gifts received, 19 new endowments totaling more than $437,000 were established; the Foundation also took the proceeds of bequests totaling $170,000. Donors also committed more than $300,000 in future support through bequest intentions and the Foundation’s Charitable Gift Annuity Program.

Once again, several substantial contributions came from members of the Foundation’s Board of Directors. One, a commitment of $1 million, is designated for the Life Sciences Research Initiative. Two others — a $250,000 pledge to upgrade the University’s lacrosse field for Division I competition and a $25,000 gift to the women’s golf program — will boost UAlbany athletics.

Active and retired faculty members continue to support academic and research projects.

Distinguished Professor Edward B. Blanchard and his wife, Dr. Christina Blanchard, established the Edward B. Blanchard Fund for awards to doctoral students in clinical psychology; it will also underwrite colloquia in the field. Distinguished Teaching Professor Emeritus Margaret “Meg” Stewart, who established the University’s Biodiversity, Conservation, and Policy Program, made an additional gift to the endowment that now carries her name.

While most corporate and foundation grants awarded for institutional research are managed by the SUNY Research Foundation, a select number are administered by The University at Albany Foundation. For example, a grant of $100,000 from Pfizer, Inc., was directed to a priority project — the Life Sciences Research Initiative.
Community Council

The Community Council will be sponsoring the Foundation’s well-known Citizen Laureate Program once again in 2004-05. This highly regarded event was postponed last year to avoid a conflict with the formal launch of the University’s Bold Vision campaign.

Fiduciary Management

Foundation assets grew to $52 million and the investment portfolio stood at $16.7 million by June 30, 2004. This highly regarded event was postponed last year to avoid a conflict with the formal launch of the University’s Bold Vision campaign.

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East Campus Developments

Throughout 2003-04, the 87-acre east campus remained one of the University’s busiest and fastest-growing venues. It is home to a mix of more than 20 tenants, including private industry, academic researchers and government agencies. Among the largest tenants are Albany Molecular Research, Taconic Biotechnology, the Department of Environmental Conservation and the University’s School of Public Health.

Construction continues on the Gen’NY*Sis Center for Excellence in Cancer Genomics (GCECG), with the steel superstructure and decking soon to be completed. When construction is completed in 2005, the 116,000-square foot facility will provide space for laboratories and offices. A $22.5 million grant from New York State’s Gen’NY*Sis Program covers a major portion of the $45 million cost of construction of the facility. Borrowing and other sources combine to balance the total cost.

And major improvements are being undertaken on the east campus to facilitate future development as part of a long-range master plan. Roadway construction through the east campus will allow for expedited transit between routes 9 and 20 and Route 151, as well as through the campus. Water line and utility modifications and upgrades will provide efficiencies to existing facilities and will be necessary for further expansion.

Council for Economic Outreach: Assessing UAlbany’s Economic Impact

The charge to the Foundation’s Council for Economic Outreach is to promote business development in the Capital Region through the University, the corporate community, and government agencies. The council sponsors several programs throughout the year with key speakers focusing on major economic issues.

In a highlight presentation in April, John Egan, president of the Renaissance Corporation, focused his comments on “The Harriman Campus: Open for Business.” Egan is leading the development of the campus into a world-class technology center.

The council also undertook a major project to assess the economic impact of the University on the region. Hugh Johnson, chief investment officer of First Albany Companies, presented details of the 2004 Economic Impact Statement at a June breakfast sponsored by KeyBank and the Center for Economic Growth. The statement’s key finding was that the University’s annual economic impact in New York State was $1.1 billion in 2004, a return of $8.85 for every dollar provided by New York’s taxpayers.

KeyBank Regional President Thomas X. Geisel and Center for Economic Growth President Kelly A. Lovell oversaw the production of the report, which was a collaborative effort involving the Capital District Regional Planning Commission, the University at Albany’s Division of Outreach, and the Office of Institutional Research.

The council, which sponsors an annual Excellence in Entrepreneurship Award, partnered this year with UAlbany’s Alumni Association in making the presentation during the June Alumni Weekend. This year’s recipient was Robert Lazar, president and CEO of the New York Business Development Corporation. The award recognized Lazar, a 1977 UAlbany graduate, for his achievements as a business and community leader.

Endowment Performance Summary

<table>
<thead>
<tr>
<th>Period</th>
<th>Total Return</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 year</td>
<td>8.54%</td>
</tr>
<tr>
<td>3 year</td>
<td>1.02%</td>
</tr>
<tr>
<td>5 year</td>
<td>0.42%</td>
</tr>
<tr>
<td>10 year</td>
<td>8.53%</td>
</tr>
</tbody>
</table>
Balance Sheet  
June 30, 2004

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; cash equivalents</td>
<td>$2,114,373</td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>735,080</td>
</tr>
<tr>
<td>Prepaid expenses &amp; other current assets</td>
<td>211,285</td>
</tr>
<tr>
<td>Long-term investments</td>
<td>18,872,722</td>
</tr>
<tr>
<td>Assets limited as to use</td>
<td>3,512,871</td>
</tr>
<tr>
<td>Construction in progress</td>
<td>11,583,058</td>
</tr>
<tr>
<td>Artwork &amp; literary collections</td>
<td>1,228,288</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td><strong>$52,749,678</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIABILITIES AND NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts payable &amp; accrued expenses</td>
<td>$1,763,007</td>
</tr>
<tr>
<td>Construction loans payable</td>
<td>3,440,633</td>
</tr>
<tr>
<td>Construction costs payable</td>
<td>2,550,314</td>
</tr>
<tr>
<td>Discount for future interest</td>
<td>179,337</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>5,756,107</td>
</tr>
<tr>
<td>Net assets</td>
<td>39,090,280</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES &amp; NET ASSETS</strong></td>
<td><strong>$52,749,678</strong></td>
</tr>
</tbody>
</table>

Statement of Activities  
June 30, 2004

<table>
<thead>
<tr>
<th>Support and revenue:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td></td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td></td>
</tr>
<tr>
<td>Permanently Restricted</td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td></td>
</tr>
<tr>
<td>Contributions, gifts &amp; grants</td>
<td>$2,694,603</td>
</tr>
<tr>
<td>In kind services</td>
<td>749,476</td>
</tr>
<tr>
<td>Program activities revenue</td>
<td>195,565</td>
</tr>
<tr>
<td>Administrative fee income</td>
<td>353,886</td>
</tr>
<tr>
<td>Rental income</td>
<td>4,161,728</td>
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<tr>
<td>Investment income</td>
<td>308,085</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>7,825,913</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td><strong>$16,320,836</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses &amp; equity transfers:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Program services</td>
<td>2,568,553</td>
</tr>
<tr>
<td>Real estate</td>
<td>5,411,736</td>
</tr>
<tr>
<td>Fund-raising activities</td>
<td>913,858</td>
</tr>
<tr>
<td>General &amp; administrative</td>
<td>676,693</td>
</tr>
<tr>
<td>Equipment transfers</td>
<td>1,099,252</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES &amp; EQUITY TRANSFERS</strong></td>
<td><strong>$10,670,092</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CHANGE IN NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net assets, beginning of year</td>
<td>9,902,123</td>
</tr>
<tr>
<td>Net assets, end of year</td>
<td><strong>$52,749,678</strong></td>
</tr>
</tbody>
</table>

Endowment Funds

Private Support by Purpose

Private Support by Source

Total Assets

The University at Albany Foundation Annual Report 2003-2004
The University at Albany Foundation Annual Report 2003-2004

The University at Albany Foundation

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