This widely acclaimed seminar comprehensively addresses both practical and conceptual aspects that are important to the proposal-writing process. It is designed for faculty members and administrative staff who have had some exposure to writing grant applications.

**Emphasis will be given to such things as:**

- Idea development, identification of where and how to locate grants from the National Institutes of Health (NIH);
- How to write for reviewers, and tips and strategies that are of proven value in presenting an applicant's case to reviewers;
- How to cope with the relatively recent changes that the agency has made in how grant proposals are written and reviewed;
- How to write with a linear progression of logic, which leads reviewers through the application. It is stressed that applicants are writing for two different audiences – the assigned reviewers, who read the application in its entirety, and non-assigned reviewers, who may read little, or nothing, of the proposal before the meeting of the review panel. Strategies designed to merit a fundable priority score are provided.

**Participants choosing to maximize their experience are encouraged to come to the Seminar with any questions on an actual RFP or a previously written proposal (and corresponding RFP).**

**Dr. Robertson** holds a doctorate in Pharmacology/Toxicology. He has been the recipient of competitive extramural funding from both the NIH and non-federal sources. Author of 29 peer-reviewed journal articles and three book chapters. Has been a member of grant review panels, a reviewer for a number of biomedical journals, and served on editorial boards. Has also served as a mentor for grant applicants at the University of Kansas Medical Center where he has also been routinely recognized for excellence in teaching.

*For questions and to RSVP about this seminar, please email Deb Altrock at daltrock@albany.edu

Seats are limited for this event: please RSVP as soon as possible!*

*Sponsored by the Office of the Vice President for Research and the Office of the Provost*