### Tentative G3 Schedule: 2014

<table>
<thead>
<tr>
<th>Thursday 5/1</th>
<th>Friday 5/2</th>
<th>Weekend Coaching Sessions</th>
<th>Monday 5/5</th>
<th>Tuesday 5/6</th>
<th>Wednesday 5/7</th>
<th>Thursday 5/8</th>
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<tr>
<td><strong>Morning</strong></td>
<td>–Strategic Sustainable Systems—9:00 “Fishbanks” (game and debrief) – E. Rich (UAlbany) 11:00 “Applying Systems Thinking to your Client’s Problem Domains”</td>
<td>Sat. 9:00-12:30 Consulting Rotations: ~S. Ricci (Battelle) – “Sustainability and getting started with client” BB 137 ~E. Rich – “Applying system thinking to your client’s challenges” BB 133 ~J. Berman (Price Chopper) “LEED questions and local experts/resources” BB 141</td>
<td>8:30 –PD 1: Energy– P. Haldar (CNSE), K. Hale (NYSERDA), L. Polynski (National Grid) –PD 2: Metrics &amp; Information– S. DeMarco (SaxBST)</td>
<td>8:00-11 –Coffee with the Managing Partners– Teams sign up for 30 minute session (BB 110) Submit Client contract and send to Client</td>
<td>8:30 –Scope and Scale Presentation– Delano, Krzykowski, Mallia, Miesing, Rich</td>
<td>9:00 –All PDs– NYSERDA Coaching session: M. Lobsinger (NYSERDA). Teams sign up for coaching session (BB 110)</td>
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<td>Noon</td>
<td>12:00-1:30 White Paper Working Lunch</td>
<td>Working lunch with coaches (lunches and conference room provided for each team/coach if desired)</td>
<td>Work</td>
<td>Work</td>
<td>Touch base with your client and coach after morning presentation</td>
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<td>Afternoon</td>
<td>–Intro to G3–1:30 Kick off – L. Krzykowski &amp; P. Miesing 3:00 – “Sustainability can Change the World” – C. Churchill (Ecovative Design) –What Consultants Do– 1:30 “Client Management” – S. Ricci (Battelle) 3:00 “Delighting Clients” – R. Hendrick (Port of Albany)</td>
<td>Let us know on Saturday if you want lunch and/or room for Monday meeting with client/coach</td>
<td>Work</td>
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- **Strategic Sustainable Systems**
- **Fishbanks**
- **Sustainability**
- **Applying Systems Thinking to your Client’s Problem Domains**
- **Consulting Rotations**
- **S. Ricci (Battelle)**
- **E. Rich**
- **Applying system thinking to your client’s challenges**
- **J. Berman (Price Chopper)**
- **LEED questions and local experts/resources**
- **9:00 “Fishbanks”** (game and debrief)
- **11:00 “Applying Systems Thinking to your Client’s Problem Domains”**
- **PD 1: Energy**
- **P. Haldar (CNSE)**
- **K. Hale (NYSERDA)**
- **L. Polynski (National Grid)**
- **PD 2: Metrics & Information**
- **S. DeMarco (SaxBST)**
- **Coffee with the Managing Partners**
- **Teams sign up for 30 minute session (BB 110)**
- **Submit Client contract and send to Client**
- **Scope and Scale Presentation**
- **Delano, Krzykowski, Mallia, Miesing, Rich**
- **All PDs**
- **NYSERDA Coaching session: M. Lobsinger (NYSERDA)**
- **Teams sign up for coaching session (BB 110)**
- **White Paper #1 due** (global best practices for one of the problem domains)
- **PD: All PDs**
- **Price Chopper store tour J. Berman**
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<tr>
<td>Friday 5/9</td>
<td>9:00 Coaching sessions with D. Gibson (BB 110)</td>
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<td>Monday 5/12</td>
<td>9:00 Time TBD – Dry Run – Presentations to MBA faculty</td>
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<td>Tuesday 5/13</td>
<td>9:00 – Coaching Sessions – Final coaching sessions (phone conference calls with S. Ricci)</td>
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<td>Wednesday 5/14</td>
<td>8:30 – Final Presentations – “Update from 2013 – Implementation of last year’s G3 recommendations” (Stewarts)</td>
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**Global Best Practices White Paper:** Using information from your Client, and in consultation with Client, Coach, and Systems Thinking T-CELL, teams choose two of the ten Problem Domains (PD) in the Handbook. Remember, your papers will ultimately be given to your Client:

- Conduct independent research (both academic and practitioner) on global best practices of your selected problem domains.
- Each paper should be written with your Client in mind ... what are its challenges, markets, competitors, resource situation, etc.?
- Identify how the Client’s problem domains relate to both operational and strategic sustainability concerns.
- Expand the identified problem boundaries by considering the context of the Client’s problem over the short- and long-term.
- Each paper should be no more than 5-7 pages in length, plus diagrams and references. At least one of them must provide ideas for revenue enhancement.

**Client Press Release:** This should be written in your Client’s voice and highlight your accomplishments. A template (available digitally via email) and former press releases will be in your binder. Your press release will be distributed to all our guests at your final presentations!

**Pre-G3 Notes:** Thursday 2/13 Kick off 3:00-5:00 pm – Clients and Coaches meet with G3 Managing Partners to scope projects and prep for G3. Monday, 3/3 MBAs meet with Managing Partners – submit team and client bids by Monday, 3/24. Friday 4/4 breakfast meet-and-greet 8:00-10:00am – Student teams meet coaches and clients and set up mutually convenient time for site visit (bring a camera to the site visit!); 10:15-11:00 am (students only) – How to get started and what to take away from G3 (M. Lavillotti, NY ISO).